

Approved for 5.25  
Professional Development  
Credits in New York!

# LexisNexis®

## Women in the Legal Profession Summit: Rainmaking and Collaborative Development

A great opportunity for female  
attorneys to develop the skills  
necessary to advance  
their legal careers

**Chairs:**

**Maura Kathleen Monaghan, Esq.**

Debevoise & Plimpton LLP  
New York City

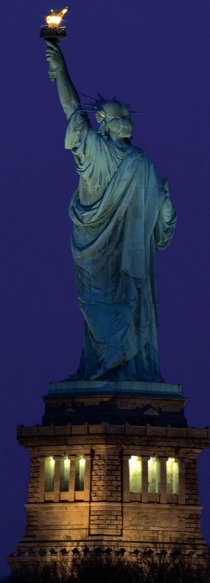
**Ghillaine Reid, Esq.**

Gibbons, P.C.  
New York City

June 25, 2008

Harvard Club

New York City



# LexisNexis Women in the Legal Profession Summit

Successful strategies female attorneys can employ today to overcome the odds and achieve equal status in firms and legal departments.

A relatively small percentage of partners at major law firms nationwide are women—and an even smaller percentage of managing partners are women. A similar story can be told about legal departments and general counsel at Fortune 500 companies. How can female attorneys overcome the odds and achieve equal status? How can firms and companies attract and retain talented female attorneys?



At the **LexisNexis® Women in the Legal Profession Summit: Rainmaking and Collaborative Development**, you'll hear about the proven techniques and approaches that successful female attorneys have used to move up in the legal profession. You'll get:

- Insight from a **corporate counsel roundtable** on how the panelists got where they are today
- Increased awareness **of where women stand** in the legal profession today
- A better understanding of what **work/life balance** is and ways to achieve it
- Strategies for **attaining partnership and for succeeding** once you get there
- Approaches for **success in rainmaking**—first-hand advice and success stories
- Ways to **improve your communication skills**, with style and success

In addition, a luncheon and a networking reception will provide opportunities for interaction with colleagues and experts.

Can't get away to attend this program? We understand. Check our Web site for a listing of upcoming teleconferences that will focus on professional development skills for female attorneys. To be added to our e-mail announcement list for upcoming programs, please contact us at [conference@lexisnexis.com](mailto:conference@lexisnexis.com).

# LexisNexis Women in the

June 25, 2008, Harvard Club, New York City

Wednesday, June 25, 2008

## 7:45 Registration and Continental Breakfast

### 8:30 Introductory Remarks

Maura Kathleen Monaghan, Esq., Debevoise & Plimpton LLP,  
New York City

Ghillaine Reid, Esq., Gibbons, P.C., New York City

### 8:45 Women in the Legal Profession: A Look at Where We Are, What is Holding Us Back & How to Get to Where We Need to Be

- Gender bias in the profession & within firms—the undeniable facts:
  - Law school admission trend changes
  - Women are coming to practice, but not to stay—why?
  - Analyzing the firm environment in relation to the corporate environment
  - Salary disparity and the glass ceiling
- Walking the walk, not just talking the talk: making the business case of gender equality in firms
- Defining the strategy for equalizing the treatment of women in the legal profession and overcoming gender-related leadership obstacles through a collective voice

**Moderator:** Maura Kathleen Monaghan, Esq., Debevoise & Plimpton LLP, New York City

Paulette Brown, Esq., Edwards Angell Palmer & Dodge LLP, Short Hills, NJ

Brande Stellings, Esq., Senior Director Advisory Services, Catalyst, Inc., New York City

Bettina Plevan, Esq., Proskauer Rose LLP, New York City

### 9:45 Successful WorkLife Balance: Attorneys Share What Works for Them

- Figuring out what WorkLife balance means to you
- Valuing the foundation laid by those who have come before you and supporting those who follow you—the importance of peer-to-peer support of balance initiatives
- Reduced and flexible schedule availability and its treatment within the firm culture
- Negotiating an arrangement that will work for you, the firm and your clients
- Overcoming current practices and policies that hinder job satisfaction and professional growth
- Helping your firm assess the strength, weakness and success of its balance initiatives

# Legal Profession Summit

Christine Amalfe, Esq., Gibbons, P.C., Newark, NJ

Margaret Andrews Davenport, Esq., Debevoise & Plimpton LLP,  
New York City

Natalie Hiott-Levine, Esq., Assistant Director, The Project for Attorney  
Retention (PAR), Millburn, NJ

## 10:45 Morning Break

### 11:00 Pathways to Partnership: The Next Steps Following Advancement from the Associate Ranks

- Becoming the go-to lawyer at your firm and transitioning from “second chair” to “first chair” in your matters
- Learning to think like a leader, not a follower and the non-legal leadership opportunities within your firm and community that will advance your career
- The best business development opportunities for newly-minted partners, both internally and externally
- Taking the long view: sowing the seeds for future business growth
- The role of firm committees and your evolving involvement at firm functions
- Understanding the importance of the "bottom line"

Lorraine McGowen, Esq., Orrick, Herrington & Sutcliffe LLP,  
New York City

Jennifer Rearden, Esq., Gibson, Dunn & Crutcher LLP, New York City

Tracy Richelle High, Esq., Sullivan & Cromwell LLP, New York City

Lynn Neuner, Esq., Simpson Thacher & Bartlett LLP, New York City

## 12:00 Networking Lunch with Keynote Address

Michele Mayes, Esq., Senior Vice President and General Counsel,  
Allstate Corporation, Northbrook, IL

### 1:30 Rainmaking & Business Development for Women: Understanding and Managing the Impact of Gender on Your Career and Rainmaking Success

- Dissecting rainmaking—illustrating the distinction of marketing and selling
- What are the tools of successful female rainmakers?
- Leveraging strengths to create leadership and networking opportunities
  - Pro bono work
  - Social connections
- Finding new clients and expanding business with existing clients
- How to build and profit from mentoring relationships

- Defining a rainmaking style that is authentic to you
- Making your financial contribution and ensuring it is valued and compensated

**Carmen Lawrence, Esq.**, Fried, Frank, Harris, Shriver & Jacobson LLP, New York City

Additional speaker to be announced.

### **2:45 Secrets of the Modern Female Legal Professional: Persona, Communication and Style**

- What it means to be the only “woman at the table”
- The importance of communication styles and how to use gender influences to your advantage
- Strategies for developing your own feminine communication methods and improved presentation skills
- Using your new assets for your clients and your own professional success—think settlements and mediations; salary recognition; and advancement

**Mary Crane, Esq.**, Founder, Mary Crane & Associates, Denver

### **3:30 Afternoon Break**

#### **3:45 Corporate Counsel Roundtable**

- The story of our professional success
- Analysis of the roadblocks faced, how we drove through them, and our role today in womens issues
- A look at the foundations built within our legal departments
- What we look for when selecting outside counsel and how we use this process to promote our corporate ideals with firms

**Moderator: Ghillaine Reid, Esq.**, Gibbons, P.C., New York City

**Marilyn Heffley, Esq.**, Chief Litigation Counsel, Sunoco, Inc., Philadelphia

**LaBrena Jones Martin, Esq.**, Senior Vice President and Deputy General Counsel, USA Royal Bank of Canada Financial Group, New York City

**Ashley Wall, Esq.**, General Counsel, Trump SoHo, New York City

**Mary Harmon, Esq.**, Managing Director & Tax Counsel, Goldman Sachs & Co., New York City

### **5:15 Networking Reception**

## The Chairs

**Maura Kathleen Monaghan** is a member of Debevoise & Plimpton LLP's Litigation Department whose practice focuses on a wide range of products liability and mass tort litigation, arbitration, securities litigation and regulatory and criminal investigations. Ms. Monaghan is a member of the New York bar and is admitted to practice before the U.S. Court of Appeals for the D.C. Circuit, the U.S. Court of Appeals for the Fourth Circuit, and the U.S. District Courts for the Southern District of New York and the District of Colorado. Prior to joining Debevoise in 1998, Ms. Monaghan served as a Law Clerk to the Honorable Loretta A. Preska, U.S. District Court for the Southern District of New York from 1996 - 1997 and to the Honorable Dennis G. Jacobs, U.S. Court of Appeals for the Second Circuit from 1997 - 1998. Before attending law school, Ms. Monaghan worked at Sony Music International. Ms. Monaghan is a member of the Products Liability Committee of the Association of the Bar of the City of New York and recently served as a speaker at the program "Latest Developments in Product Liability Litigation: Keeping Abreast and Staying Ahead of the Curve." She is an officer of the Fordham Law School Alumni Association and a board member of the Lawyers' Committee for the Inner-City Scholarship Fund of the Archdiocese of New York.

**Ghillaine Reid** is a partner in the Business and Commercial litigation practice at Gibbons P.C. in New York City. Ms. Reid has extensive experience in securities enforcement and litigation, commercial litigation and corporate compliance matters. She regularly represents corporations and individuals in investigations by the Securities & Exchange Commission, the Department of Justice, the Financial Industry Regulatory Authority and other government agencies and self-regulatory organizations. Ms. Reid has handled several high profile SEC investigations and litigations proceedings involving insider trading, accounting fraud and sales practice violations. She also has represented clients in securities arbitration proceedings involving claims of unsuitability, churning and misrepresentation. In addition to her securities practice, Ms. Reid regularly defends clients in a variety of commercial litigation matters in the federal and state courts of New York and New Jersey. Before joining Gibbons, Ms. Reid served as a branch chief and staff attorney in the New York office of the SEC. She has been named as a Super Lawyers Rising Star in business litigation in 2006 and 2007.

## Conference Faculty

**Christine Amalfe, Esq.**

Gibbons, P.C  
Newark, NJ

**Paulette Brown, Esq.**

Edwards Angell Palmer  
& Dodge LLP  
Short Hill, NJ

**Mary Crane, Esq.**

Founder  
Mary Crane & Associates  
Denver

**Margaret Andrews Davenport, Esq.**

Debevoise & Plimpton LLP  
New York City

**Mary Harmon, Esq.**

Managing Director & Tax Counsel  
Goldman Sachs & Co.  
New York City

**Marilyn Heffley, Esq.**

Chief Litigation Counsel  
Sunoco, Inc.  
Philadelphia

**Tracy Richelle High, Esq.**

Sullivan & Cromwell LLP  
New York City

**Carmen Lawrence, Esq.**

Fried, Frank, Harris, Shriver  
& Jacobson LLP  
New York City

**Natalie Hiott-Levine, Esq.**

Assistant Director  
The Project for Attorney  
Retention (PAR)  
Millburn, NJ

**LaBrena Jones Martin, Esq.**

Senior Vice President  
and Deputy General Counsel  
USA Royal Bank of Canada  
Financial Group  
New York City

**Michele Mayes, Esq.**

Senior Vice President  
and General Counsel  
Allstate Corporation  
Northbrook, IL

**Lorraine McGowen, Esq.**

Orrick, Herrington & Sutcliffe LLP  
New York City

**Lynn Neuner, Esq.**

Simpson Thacher & Bartlett LLP  
New York City

**Bettina Plevan, Esq.**

Proskauer Rose LLP  
New York City

**Jennifer Rearden, Esq.**

Gibson, Dunn & Crutcher LLP  
New York City

**Brande Stellings, Esq.**

Senior Director Advisory Services  
Catalyst, Inc.  
New York City

**Ashley Wall, Esq.**

General Counsel  
Trump SoHo  
New York City

# Registration Form

**LexisNexis Women in the Legal Profession Summit, June 25, 2008, Harvard Club, New York City.**

- Register for the Conference.** Multiple attendees: please submit form for each attendee.
- Multimedia CD (audio plus written materials) for \$325.** (U.S. & Canada: Please add appropriate sales tax to your order.)
- MP3 Audio Files plus written materials on CD for \$325. **NEW!****

**Please contact me regarding:**

- Group or package **DISCOUNT** pricing
- Sponsorship and exhibit opportunities
- Special needs at the conference \_\_\_\_\_.

Name \_\_\_\_\_

E-mail (to receive your confirmation via e-mail) \_\_\_\_\_

Title \_\_\_\_\_

Firm/Company \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

City/State/Zip \_\_\_\_\_

Country \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Type of Registration:

- Standard     Multiple Attendees
- Other \_\_\_\_\_ Registration Rate: \$ \_\_\_\_\_

- Bill Me     Passport Group Discount Member
- Check Enclosed (Please make checks payable to LexisNexis.  
Send payment in U.S. funds drawn on a U.S. bank.)

- Charge My:     VISA     MasterCard     American Express

Account # \_\_\_\_\_ Expiration Date \_\_\_\_\_

Signature \_\_\_\_\_

08BRCH

**REGISTER ONLINE: [www.lexisnexis.com/conferences](http://www.lexisnexis.com/conferences)**

**PHONE: 610-205-1000**

**FAX: 610-205-1167**

**PAYMENTS: LexisNexis, P.O. Box 7247-6167, Philadelphia, PA 19170-6167**



# Registration Information

## Registration Fee

The registration fee includes attendance to all conference sessions, a copy of the conference handbook on CD, continental breakfast, luncheon, networking reception, coffee breaks and continuing education credit processing. The registration fee is \$895 for the first attendee.

## Special Discounts\*

- Additional registrants from the same firm or company—\$820 (save \$75)
- Paralegals—\$448 (save \$447)
- Sitting Judges or Special Masters—attend free

**Group Pricing and Passport Packages Available**—contact us regarding additional savings for your firm's practice group or legal department. Package pricing available for a single conference or a series of conferences.

## CLE, CPD & CPCU Credits Included†

LexisNexis conferences are worth an average of 6 to 8 CLE credit hours. CLE credit will be available for all mandatory CLE states; however, LexisNexis cannot presumptively approve credit hours for the content of this particular program. International accreditation will also be available at this conference, as will CPCU credit through the American Institute for CPCU. For more information or to confirm the exact CLE credit approval for your state(s) of license, please visit [www.lexisnexis.com/conferences](http://www.lexisnexis.com/conferences).

## How to Register

Please register online at [www.lexisnexis.com/conferences](http://www.lexisnexis.com/conferences), call 800-632-5397, fax your registration form to 610-205-1167, e-mail [conference@lexisnexis.com](mailto:conference@lexisnexis.com) or mail your registration form with payment to LexisNexis, P.O. Box 7247-6167, Philadelphia, PA 19170-6167. Receipt of payment guarantees your registration. Walk-in registrations are welcome, however, please call in advance to confirm availability. A \$75 service fee may be charged for any on-site registrations.

## Cancellation Policy

Substitutions are welcome at any time. Cancellations must be received in writing. Registrants who are paid in full but do not attend the conference forfeit a refund or credit. Registrants who cancel up to four weeks prior to the conference date will receive a full refund. Registrants canceling from two weeks to four weeks prior to the conference date will receive a full credit. Cancellations made between one week to two weeks prior to the conference date will be subject to a 25% administrative fee; the remaining amount will be credited to the attendee. Cancellations made within one week of the conference are not eligible for a refund or credit. Credits must be used within six months of the date of issuance and may be applied toward any LexisNexis Mealey conference product or program. LexisNexis reserves the right to cancel any of its programs. Speakers, sessions and times are subject to change.

## Conference Venue & Hotel Accommodations

Harvard Club of New York City is located at 35 West 44th Street. For directions or additional information on the Harvard Club please call 212-840-6600 or visit their website at [www.hcnyc.com](http://www.hcnyc.com). Attendees should make reservations with the hotel of their choice.

For hotel recommendations, please call us at 800-632-5397.

## Special Needs

Should you have any special needs, please contact LexisNexis at least three weeks prior to the conference, to allow us time to make reasonable accommodations.

## Can't Attend in Person? Purchase the Conference on CD

LexisNexis Multimedia Service allows you to bring the best of our live programs to your home or office. The CD includes audio recordings and speaker materials for only \$325. Prepayment is required. The CDs are nonrefundable. Call 800-632-5397 or e-mail [conference@lexisnexis.com](mailto:conference@lexisnexis.com) for more information. Visit [www.lexisnexis.com/conferences](http://www.lexisnexis.com/conferences) for a complete list of recorded programs.

## Sponsorship & Exhibit Opportunities

Increase your exposure, maintain contacts, obtain new leads by sponsoring an event or exhibiting at this conference. Contact Lynnsey Perrin Hee at 610-804-6165 for details.

\*Cannot be combined with any other offer. Discounts do not apply to single or half-day registrations. For questions regarding discounts, please call LexisNexis customer relations at 610-205-1000.

†Approval pending at time of printing.

LexisNexis

1018 West Ninth Avenue, 3rd Floor  
King of Prussia, PA 19406-1225

Register online at:

[www.lexisnexis.com/conferences](http://www.lexisnexis.com/conferences)

## LexisNexis® Women in the Legal Profession Summit:

Rainmaking and Collaborative Development

**June 25, 2008**

**Harvard Club, New York City**

**Network. Conduct business.**

**Obtain new contacts.**

This empowering program includes a corporate counsel roundtable with speakers from Sunoco, Royal Bank of Canada Financial Group and Trump SoHo.

**Sponsors & Exhibitors include:**

**D E B E V O I S E & P L I M P T O N L L P**

Gibbons, P.C.

FIRST-CLASS  
MAIL  
U.S. POSTAGE  
PAID  
LexisNexis

Additional registrants  
from the same firm  
**save \$75!**